



Attention Plasmon Customers:

## Legacy Library Management, Migration and the Vendor Neutral Archiving of the Future!

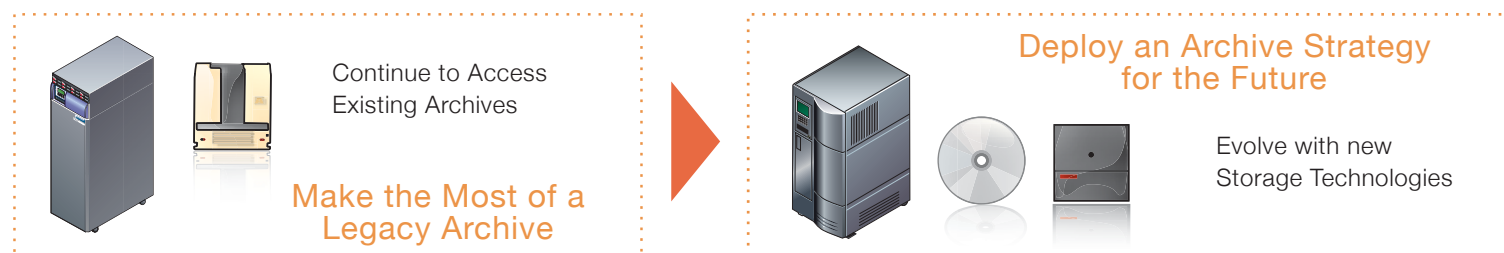
*Data Distributing and QStar Provide Practical Options*

The recent bankruptcy of Plasmon may be forcing you to re-evaluate your specific archive strategy and your overall relationship with technology providers. Do you continue to operate your existing Plasmon systems or replace them with a new archive solution? How concerned are you about choosing solutions that lock your company into a technology from a single vendor? Data Distributing and QStar provide practical, affordable and vendor independent options.

### **QStar is the only solution provider that has certified support for Plasmon file systems.**

Combine this with the archive expertise and services from Data Distributing and you gain the flexibility you need to evolve your archive strategy.

- Migrate an archive from virtually any legacy system
- Deploy a vendor neutral archive solution
- Mitigate the risk of OS, file system and storage technology dependencies
- Provide comprehensive assessment, migration and support services



### Option 1 - Diamond Software Replacement

*Plasmon customers can replace their no longer supported Diamond library management software with QStar's HSM software.*

- Non-disruptive strategy
- HSM can continue to read and access data archived on all existing optical media
- No urgent need to migrate data to other storage hardware
- HSM allows customers to plan for the future, adding a new archive system
- Support for Blu-ray or tape library from a vendor of their choice
- HSM software continues to manage the old library for read access
- New Blu-ray library, tape or mirrored disk system satisfies future archive needs

### HSM and SentrySTR Advantages

- Continue to access existing archive data
- Migrate archive data to new technology when it's right for the business
- Choose the vendor and technology that best fits the customer needs
- Deploy a platform that provides capacity and functionality scalability



## Option 2 – UDO Archive Appliance Replacement

With the discontinuation of Plasmon Archive Appliance support and development, customers have the option of replacing the management head or their AA system with a QStar SntrySTR appliance.

- SntrySTR will continue to read and access data archived on all existing UDO media
- No urgent need to migrate data
- SntrySTR continues to manage the old UDO system for read access
- New Blu-ray library, tape or mirrored disk system satisfies future archive needs

### Highlights

An HSM or SntrySTR solution secures long term software support through QStar and Data Distributing and avoids the disruption and cost of an unplanned data migration. The field proven QStar platform provides a technology independent go-forward strategy that evolves with your archive needs through simple capacity expansion and advance disaster prevention functionality

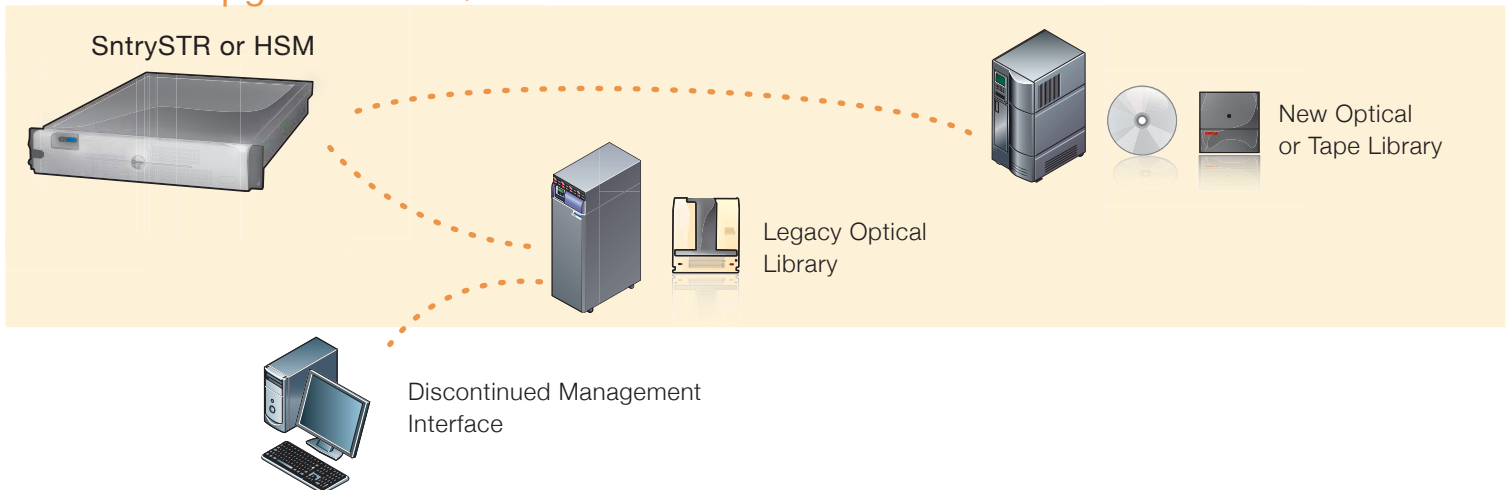
## Option 3 - Full Archive Replacement

Whether you're using Plasmon's discontinued Diamond / Archive Appliance or some other management interface (DiskXtendor, Pegasus, Kpar, KOM etc.), it may be time to completely replace your old DVD, MO or UDO library

- Customer Needs Assessment
- Vendor Neutral Archive
- Non-proprietary archive platform

In this case, Data Distributing can provide a full Customer Needs Assessment to help you define a new Vendor Neutral Archive strategy, using a QStar non-proprietary archive platform while offering a full range of migration services to ensure a smooth transition.

## Archive Upgrade with QStar



### Data Distributing

Celebrating 25 years in business, Data Distributing develops innovative digital and DICOM solutions and provides the integration and professional services to a growing number of facilities, OEMs and channel partners worldwide. Data Distributing is the Master Value-Add Distributor, installation and support arm for QStar's healthcare division in the United States. This international company, headquartered in California, creates solutions that are used by several hundreds of leading medical centers. For additional information on Data Distributing, please call (949) 598-1880 extension 1213, or visit Data Distributing's web site at [www.datadistributing.com](http://www.datadistributing.com)

### QStar Technologies

For more than 20 years QStar has delivered enterprise class archival storage and data management solutions to thousands of customers around the world. QStar consistently meets increasingly sophisticated requirements through industry leading technology with the capability and flexibility demanded in today's challenging business climate. A unique archive platform enables companies to optimize their existing IT infrastructure while minimizing disruption and capital expense. "Securing the Future of your Data" For additional information, please call (850) 243-0900 or email [info@qstar.com](mailto:info@qstar.com) – [www.qstar.com](http://www.qstar.com)